



BENEFICIAL RELATIONSHIPS

“More than five years ago, we determined that we needed more flexibility and we got it. Today we have a data center that provides Marriott with a tremendous capability for disaster recovery, and we have a great partner in Iron Mountain.”

– MARRIOTT

LONDON DATA CENTER (LON-1)

COLOCATE WITH CONFIDENCE.

PROVEN TRACK RECORD. 30+ YEARS OF COLOCATION EXCELLENCE.

Founded in 1951, Iron Mountain is a global leader in storage and information management services. We serve 230,000+ customers (including 95% of the Fortune 1000) in 53 countries from 1,400+ facilities comprising 85 million square feet. Iron Mountain has offered reliable, secure and compliant colocation services since our first wholesale data center customer deployed in the 1980's.

THREE REASONS TO CHOOSE IRON MOUNTAIN LON-1



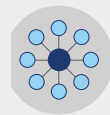
COMPLIANCE

Mitigate regulatory risk with the industry's most comprehensive compliance program.



PROTECTION

Protect IT assets with a data center built to exacting global banking standards.



HYBRID IT PLATFORM

Accelerate digital transformation with access to global carriers, public, and private cloud providers.



LOCATION

LON-1 campus is part of the Slough Trading Estate (STE) colocation ecosystem for efficient connectivity and development approvals.



FACILITY

LON-1 is a purpose-built, single-story data center developed to exacting global banking standards with 183,000+ SF and 8.75 MW of capacity.



USE CASES

- Hybrid IT - colocation
- Local production IT
- Local/National BCDR
- Regulated IT hosting
- Consolidation, migration



"IRON MOUNTAIN'S PHYSICAL SITE SECURITY, QUALITY OF SERVICE, CUSTOMER SUPPORT, AND HERITAGE IN MANAGING CONFIDENTIAL DATA, ALLOWS NEC® TO POSITION OUR SAP HOSTING SOLUTION AS A NEW LEVEL OF CLOUD SERVICE FOR SAP® PUBLIC SECTOR CLIENTS."



WHOLESALE & RETAIL COLOCATION OPTIONS

Whether you are an enterprise looking to protect a large deployment or a growing local company hosting a few critical cabinets, LON-1 provides dedicated data centers, private suites, secure cages, and cabinets.



BUILT TO PROTECT REGULATED ORGANIZATIONS

LON-1 security features include a guarded campus entrance, 3-factor access controls, fully background-checked officers/employees and numerous others. We can also handle special requests for additional protection.



THE TOOLS TO MAKE OUR DATA CENTER, YOURS

Less than 4% of customers hire in-market data center support. Why? Iron Mountain makes remote data center management easy with on-demand resources and remote hands services procured by the hour or month.

QUICK REFERENCE GUIDE FOR IRON MOUNTAIN LON-1

CAMPUS	LON-1 DATA CENTER	HYBRID IT PLATFORM	COMPLIANCE
Slough Trading Estate (STE)	183,000 SF / 8.75 MW	Carrier, cloud-neutral	ISO 27001*
Slough, UK	Six 9,550 SF data halls	Multiple on-net carriers	ISO 50001*
Berkshire County	Purpose built (single floor)	Across the street from EQIX MMR	SOC 2 Type II*
Slough data center corridor	2N/N+1 designs available	Add Iron Cloud® services	SOC 3*
Former Credit Suisse® facility	Three 15 MVA power feeds	Access to AWS®, Azure®	PCI-DSS Level 1*
Long-term lease	Built to F1000 banking specs	Redundant MMRs	HIPAA*
Close proximity to power	Highly secure facility	Diverse fiber points of entry	FISMA High/ NIST 800-53*

There are many data center choices.

There is only one Iron Mountain.

PROVEN TRACK RECORD

- Est. 1951: 65+ years of operational excellence
- 30+ years of colocation excellence

BENEFICIAL RELATIONSHIPS

- 230,000+ customers
- 95% of Fortune 1000
- 100+ Federal Agencies

HYBRID IT PLATFORM

- Easy access to 100's of carriers, cloud providers
- Colocation, Iron Cloud, backup, DR, & migration on one contract

PREDICTABLE RESULTS

- Services that work, budgets/standards kept, timelines met
- Culture of accountability & integrity

THE SAFE CHOICE

- Comprehensive compliance support
- Stable financials, publicly traded
- Easy to "sell" to internal stakeholders



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